

3DZ Named as 'Master Reseller Partner' the official partner for 3D Systems Italian Sales Operations

Dear Sir or Madame,

I am very pleased to inform you that 3D Systems has announced that its channel partner, 3DZ, has recently engaged (with 3DS) in a Master Reseller Agreement. This agreement means that 3DZ has achieved a status where it has become 3D Systems official partner in Italy. This status is based on 3DZ's experience, expertise, capabilities and resources in representing 3D Systems across its metal and plastics printers for additive manufacturing including associated supply of official materials.

"This agreement is of strategic importance for 3DZ. It is a clear sign of the success of the 'customer-centric strategy' we have had in place since the beginning. With the impressive 3D printing product portfolio of 3D Systems. we'll be able to bring our customers a true consultancy approach by providing best in class, end-to-end additive manufacturing solutions and industry-leading expertise," said Andrea Simeoni from 3DZ.

3DZ has been working with 3D Systems since 2008 and has built a growing installed base of 3D Systems customers in various industries.

"The Italian market is vitally important to our EMEA sales and marketing efforts so it was important to strengthen our relationship with 3DZ and elevate them to Master Reseller Status," said Wayne Davey, General Manager, 3D Systems. "Italy is the world's eighth largest economy with a GDP of \$1.8 trillion in 2016 and the second largest European market for 3D printing. Combining technical proficiency with an aggressive sales and marketing operation, 3DZ is uniquely positioned to bring 3D Systems additive manufacturing solutions to the Italian market and help drive the design and manufacturing across multiple customer segments that contribute so much to the Italian economy."

If any additional information or clarification is required from 3D Systems please contact Mr. Matteo Marcellini who leads the partner sales for Italy and Spain his contact details are: matteo.marcellini@3dsystem.com or +39 342 7424990

Yours faithfully



Wayne Davey, General Manager, EMEA